## Alaska Agricultural Loan Interest Rates March 1, 2011

| Lender   | Short<br>Term | Chattel    | Development/<br>Construction | Irrigation<br>System | Product<br>Processing | Land<br>Clearing | Real<br>Estate | Comments  |
|--|---------------|------------|------------------------------|----------------------|-----------------------|------------------|----------------|---|
| ARLF   |               |            |                              |                      |                       |                  |                | Fees - \$50   |
| Interest - Fixed   | 3%            | 4%         | 4.50%                        | 4.50%                | 4.50%                 | 4.50%            | 4.50%          | Loans limited to 75% CLTV                                     |
| Term   | 1 year        | 7 years    | 30 years                     | 30 years             | 30 years              | 20 years         | 30 years       | Alaskan residents only  |
| Good Borrower Credit may not reduce rate to less than 5%   |               |            |                              |                      |                       |                  |                |   |
| ARRC   |               |            |                              |                      |                       |                  |                | Fees - \$100 new borrower, \$50 existing borrower             |
| Interest - Variable  | 5.00-9.00%    | 5.00-9.00% | 5.00-9.00%                   | 5.00-9.00%           | 5.00-9.00%            | 5.00-9.00%       | 5.00-9.00%     | Loans limited to 70% CLTV                                     |
| Term   | 1 year        | 7 years    | 20 years                     | 20 years             | 20 years              | 20 years         | 20 years       | Rate & Terms determined by collateral & credit                |
| Interest rate adjustment every 2 years, 1 year for Credit Lines, with no rate cap  |               |            |                              |                      |                       |                  |                |   |
|  |               |            |                              |                      |                       |                  |                |   |
| FSA  |               |            |                              |                      |                       |                  |                | Credit Report \$13.50 individual & \$20.25 joint, \$75 Entity |
| Interest - Fixed   | 2.500%        | 2.500%     | 4.875%                       | 4.875%               | 4.875%                | 4.875%           | 4.875%         | Loans limited to 100% CLTV                                    |
| Term   | 1.5 years     | 7 years    | 40 years                     | 40 years             | 40 years              | 40 years         | 40 years       | Terms available 'up to' maximum period listed                 |
|  |               |            |                              |                      |                       |                  |                | Other credit must not be available                            |
|  |               |            |                              |                      |                       |                  |                |   |
| Farm Credit  |               |            |                              |                      |                       |                  |                | Fees - 0 to 2%  |
| Interest - Variable  | 4.20-7.95%    | 4.20-7.95% | 3.85-8.30%                   | 3.85-8.30%           | 3.85-8.30%            | 3.85-8.30%       | 3.85-8.30%     | Loans limited to 75% CLTV                                     |
| Term   | 1.5 years     | 15 years   | 20 years                     | 20 years             | 20 years              | 20 years         | 20 years       | Rate & terms determined by collateral & credit                |
| Interest rate adjustment varies with interest rate cap.  May have prepayment fees. Fixed & ARM rates are also available.  May be eligible for .50%70% annual interest refund |               |            |                              |                      |                       |                  |                | Ag Vision Program - Young, beginning, small, minority         |
| CFAB   |               |            |                              |                      |                       |                  |                | Fees-1% loan fee + \$200 - \$400 expenses                     |
| Interest - Variable  | 7.25-8.50%    | 7.25-8.50% | 7.25-8.50%                   | 7.25-8.50%           | 7.25-8.50%            | 7.25-8.50%       | 7.25-8.50%     | Loans limited to 100% CLTV, 70% to 80% standard               |
| Term   | 1 year        | 7 years    | 12 years                     | 12 years             | 12 years              | 12 years         | 20 years       | Rate & LTV determined by collateral & credit                  |
|  |               |            |                              |                      |                       |                  |                | Alaskan residents only  |